

ParagonCare

Health. Covered.

Delivering the ultimate in healthcare, today and tomorrow.

COMPANY OVERVIEW

Paragon Care has become recognised as a leading provider of equipment, devices and consumables to the healthcare market. Our Service & Technology division compliments our offering delivering a comprehensive platform to ensure optimum outcomes are maintained through complete monitoring, maintenance and repair services.

Our agility and experience enables you to provide the right solution to achieve the optimal outcome, today.

KEY MARKET POSITIONING

- Diverse customer centric product and service portfolio, targeting four strategic pillars, Specialty Diagnostics, Specialty Devices, Capital & Consumables and Service & Technology
- Extensive project management scope with installation and commissioning capabilities
- Comprehensive service and maintenance capability
- National footprint for sales and service support with coverage across Australia and New Zealand in each main city

KEY MARKET TARGETS



SPECIALTY
DIAGNOSTICS



SPECIALTY
DEVICES



CAPITAL &
CONSUMABLES



SERVICE &
TECHNOLOGY

OFFICE LOCATIONS

● HEAD OFFICE

○ STATE & INTERNATIONAL OFFICES



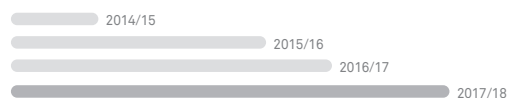
COMPANY ACQUISITIONS SINCE 2008

22



ANNUAL REVENUES

\$240M



440+

People Employed



140+

Sales & Marketing
Team

70+

Service & Technology
Team

50+

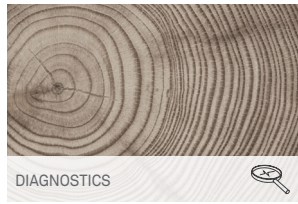
Customer Service
Team

Our vision is to provide advanced solutions to streamline procedures and improve patient outcomes – every day.

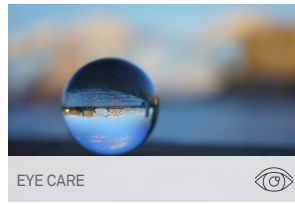
PRODUCT PORTFOLIO



CRITICAL CARE



DIAGNOSTICS



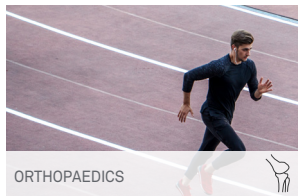
EYE CARE



MEDICAL PRODUCTS
& CONSUMABLES



NEONATAL



ORTHOPAEDICS



SERVICE



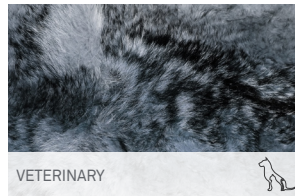
SURGICAL



TECHNOLOGY & CONNECTIVITY



UROLOGY



VETERINARY



DESIGNS FOR VISION

Ophthalmology and
Optometry Equipment



ELECTRO
MEDICAL GROUP

Service and Technology
Management



Ophthalmology and
Optometry Equipment



Pathology Equipment,
Reagents and Software



Immunohaematology Products



Laboratory Equipment



Surgical Lasers, Lithotripsy, Fusion
Biopsy, Ultrasound, Ultrasound
Needle Guiding and Probe Covers



Service and Technology
Management



Service and Technology
Management



Interpretive Software Reporting
Program



Medical Supplies and Equipment
New Zealand



Ultrasound, Newborn Hearing and
Temperature Management



Surgical and Critical Care Products



Communication technology solutions
for health and aged care with 24/7
national help-desk support



Medical and Surgical Supplies

Access Control Systems
Balance & Mobility
Biologics
Brain Monitoring (Neonatal)
CCTV Systems
Centrifuges
Covers
Critical Care Solutions
Diagnostics
Electrodes
Enteral Feeding
Eye Care
Hip & Knee Arthroplasty
Immunohaematology
Infection Control
Infusion Therapy
Interpretive Reporting Software
IV Lines and Fluid Therapy
Jaundice Management
Laboratory
Lasers
Lasers and Shockwave Therapy
Maintenance
Medical Products & Consumables
Needle Guides
Neonatal
Neonatal Vision Screening
Newborn Care
Newborn Hearing Screening

NICU Video Monitoring
Nurse Call Reporting and Systems
Oncology Delivery
Operating Room Products
Ophthalmology
Optometry
Orthopaedics
Paediatric Orthopaedics
Pain Management
Pathology
POC Diagnostics
POC Ultrasound
Procedural Kits
Service, Repairs & Contracts
Shoulder Orthopaedics
Spine Orthopaedics
Surgical
Surgical Instruments
Surgical Ultrasound
Technology & Connectivity
Temperature Management
Therapeutic Lasers
Thermoregulation
Ultrasound
Urology
Veterinary
Video Streaming
Voice Communications Systems
Voice Mobility

ParagonCare

Service & Technology

Asset Management
Electrical Safety Testing
Electrical Safety Testing + Commissioning
Emergency Services
End of Life Contract Arrangements
Equipment Repair + Maintenance
Laboratory + Scientific Services
Management Programs
OEM Partnership
Patient Area Testing
Preventive Service Contracts
Servicing Regional Areas
Sterilisation Validation Service
Total Equipment Management

Communication technology solutions for health and aged care

National 24/7 help-desk support for:

Nurse call systems
CCTV systems
Access control systems
Phone systems
DECT wireless systems
Data switches
Wi-Fi systems
Monitoring technologies
Alarm systems

OUR ETHOS

Standard Work enables scale and consistency

- We are not tied to an R and D pipeline. We can source best of breed products to meet the need of our customers
- By bringing customers a deeper set of products we can help provide a better solution
- We improve our systems and processes to simplify our work so we can spend more time with customers
- Our businesses complement each other, and our combined scale allows us to act as a larger business while maintaining our focus and capability in specialist areas
- Australian owned, based and run

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