

ParagonCare

CORPORATE BROCHURE
PARAGON CARE



COMPANY OVERVIEW

Paragon Care has become recognised as a leading provider of equipment, devices and consumables to the healthcare market. Our Service & Technology division compliments our offering delivering a comprehensive platform to ensure optimum outcomes are maintained through complete monitoring, maintenance and repair services.

Our agility and experience enables you to provide the right solution to achieve the optimal outcome, today.

KEY MARKET POSITIONING

- Diverse customer centric product and service portfolio, targeting four strategic pillars, Specialty Diagnostics, Specialty Devices, Capital & Consumables and Service & Technology
- Extensive project management scope with installation and commissioning capabilities
- Comprehensive service and maintenance capability
- National footprint for sales and service support with coverage across Australia and New Zealand in each main city

KEY MARKET TARGETS



SPECIALTY
DIAGNOSTICS



SPECIALTY
DEVICES



CAPITAL &
CONSUMABLES



SERVICE &
TECHNOLOGY



80+

Sales & Marketing
Team

70+

Service & Technology
Team

50+

Customer Service
Team

OFFICE LOCATIONS

- REGISTERED OFFICE
- STATE & INTERNATIONAL OFFICES

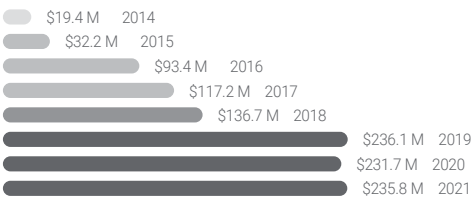


COMPANY TRADING & MARKET LEADING BRANDS

14

ANNUAL REVENUES

\$235M



Our vision is to provide advanced solutions to streamline procedures and improve patient outcomes – every day.

PRODUCT PORTFOLIO



Ophthalmology and optometry products including ophthalmic surgical devices and diagnostic and vision testing equipment.



Service, support and technology management.



Immunohaematology manufacture of a range of IVDs, distribution of blood bank automation, OEM, and technical services.



Pathology equipment, reagents and software.



Ophthalmology and optometry equipment and consumables.



Laboratory and scientific equipment and consumables.



Surgical packs and accessories for procedures and theatre environments.



Surgical lasers, lithotripsy, fusion biopsy, ultrasound needle guiding, probe covers and consumables.



Service, support and technology management.



Service, support and technology management.



QUANTUM PRODUCT RANGE



Infusion therapy, oncology, pharmacy, newborn and paediatric care, pain management, diagnostics and critical care - Australia and New Zealand.



Targeted patient temperature management, newborn and paediatric care including hearing screening, video streaming, phototherapy, thermoregulation.



Arthroplasty, pain management, infection prevention, orthobiologics and operating room products.



Communication technology solutions for health and aged care with 24/7 national help-desk support.



Medical and surgical equipment, supplies and consumables.

ParagonCare KEY PRODUCT RANGE

Access Control Systems
Airway (NZ Only)
Biologics
Bladder Scanner (NZ Only)
Brain Monitoring (Neonatal)
Breast Milk Tracking
Cardiac (Critical Care)
CCTV Systems
Centrifuges
Critical Care Solutions
Defibrillators (NZ Only)
Diagnostics
Digital Theatre Integration (NZ Only)
Electrodes
Enteral Feeding
Eye Care
Hip & Knee Arthroplasty
Immunohaematology
Infection Control
Infusion Therapy
Interpretive Reporting Software
IV Lines and Fluid Therapy
Jaundice Management
Laboratory
Lasers
Lasers and Shockwave Therapy
Maintenance
Medical Products & Consumables
Needle Guides
Neonatal
Neonatal Vision Screening
Newborn Care
Newborn Hearing Screening
NICU Video Monitoring
Nurse Call Reporting and Systems

Oncology Delivery
Operating Room Products
Ophthalmology
Optometry
Orthopaedics
Paediatric Orthopaedics
Pain Management
Pathology
Pharmacy
POC Diagnostics
POC Ultrasound
Powered Surgical Tools (NZ Only)
Procedural Kits
Service, Repairs & Contracts
Shoulder Orthopaedics
Spine Orthopaedics
Sports Medicine
Surgical
Surgical Instruments
Surgical Loupes (NZ Only)
Surgical Ultrasound
Technology & Connectivity
Temperature Management
Therapeutic Lasers
Thermoregulation
Ultrasound Probe Covers
Upper & Lower Extremity Orthopaedics (NZ Only)
Urology
Veterinary
Video Streaming
Voice Communications Systems
Voice Mobility

ParagonCare Service & Technology

Asset Management
Electrical Safety Testing
Electrical Safety Testing + Commissioning
Emergency Services
End of Life Contract Arrangements
Equipment Repair + Maintenance
Laboratory + Scientific Services
Management Programs
OEM Partnership
Patient Area Testing
Preventive Service Contracts
Servicing Regional Areas
Sterilisation Validation Service
Total Equipment Management

Communication technology solutions for health and aged care

National 24/7 help-desk support for:

Nurse call systems
CCTV systems
Access control systems
Phone systems
DECT wireless systems
Data switches
Wi-Fi systems
Monitoring technologies
Alarm systems

OUR ETHOS

Standard Work enables scale and consistency

- We are not tied to an R and D pipeline. We can source best of breed products to meet the need of our customers
- By bringing customers a deeper set of products we can help provide a better solution
- We improve our systems and processes to simplify our work so we can spend more time with customers
- Our businesses complement each other, and our combined scale allows us to act as a larger business while maintaining our focus and capability in specialist areas
- Australian owned, based and run

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